

## FIVE YEAR RECORD

	2004	2005	2006	2007	2008
	UK GAAP	IFRS	IFRS	IFRS	IFRS
	£m	£m	£m	£m	£m
<b>Revenue</b>	513.7	556.1	595.5	652.8	<b>666.1</b>
<b>Profit before goodwill and exceptional items</b>	77.7	89.7	101.5	98.0	<b>85.1</b>
Exceptional items	(0.5)	(35.5)	—	(3.3)	<b>(8.9)</b>
Goodwill amortisation	(7.0)	—	—	—	<b>—</b>
Profit before taxation	70.2	54.2	101.5	94.7	<b>76.2</b>
Taxation*	(21.8)	(15.1)	(28.2)	(12.4)	<b>(14.4)</b>
Profit after taxation	48.4	39.1	73.3	82.3	<b>61.8</b>
Capital employed	648.3	640.2	653.2	748.5	<b>706.9</b>
Earnings per ordinary share†	16.7p	13.0p	23.8p	27.9p	<b>22.7p</b>
Goodwill and exceptional items†	2.2p	7.8p	—	(1.7)p	<b>2.9p</b>
Earnings per ordinary share before goodwill and exceptional items†	18.9p	20.8p	23.8p	26.2p	<b>25.6p</b>
Dividend per ordinary share†	8.8p	9.7p	10.7p	12.8p	<b>13.3p</b>
Retail price index	100.0	102.7	106.4	110.6	<b>116.1</b>
Earnings per share growth	100.0	77.8	142.5	167.1	<b>135.9</b>
Earnings per share growth before goodwill and exceptional items	100.0	110.1	125.9	138.6	<b>135.4</b>
Dividend growth	100.0	110.2	121.6	145.5	<b>151.1</b>

\* Taxation includes an exceptional charge of £1.4 million in 2008 relating to the phasing out of industrial buildings allowances and an exceptional credit of £7.2 million in 2007 relating to the change in tax rate and abolition of balancing charges.

† Adjusted to reflect the 4-for-1 share split on 9 January 2007.

Earnings per share growth is distorted by the transition from UK GAAP to IFRS but has been presented for completeness.